



Hummingbird Travel is a wholesaler and ground handler for the Indian Ocean, specialising in the Maldives, Sri Lanka, Mauritius & Seychelles.

Hummingbird has been operating in the Indian Ocean for over twenty years and has unrivalled knowledge of the destinations we feature. Our main focus is in negotiating the most competitive rates for our clients and making the destinations as easy and accessible as possible.

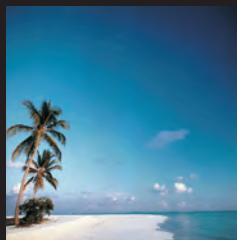
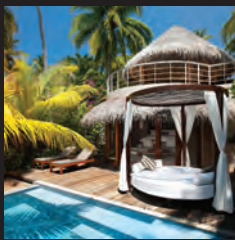
As well as rates, Hummingbird can supply clients with all the information and sales tools they need in order to sell the destinations with confidence. Clients will have access to our online booking system and extensive allocation and there is the unique advantage of an office in the UK, Maldives & Sri Lanka.

Hummingbird representatives will meet & greet guests and are on hand 24 hours a day to deal with queries and problems.

We regularly train staff on all destinations and frequently organise educational visits that can be tailored to a client's needs.

Hummingbird offers a hassle free and competitive way into otherwise complex markets. We are the largest UK wholesaler for the Maldives, currently achieving over 40,000 bed nights a year and this buying power gives us the leverage to get the best rates and availability in the market.

Hummingbird gives clients the tools to sell the Indian Ocean without getting up from their desks.



Sri Lankan tours avoid the obvious and focus on the original, boutique & unique. Tourism is growing at a huge rate and we are keeping pace whether it is eco/spa retreats, golf villas, luxury safari camping or a traditional tour.

In Mauritius we have targeted resorts that are traditionally hard to contract with, giving clients a broader range of resorts at the most competitive prices. We also offer a range of excursions and activities to suit all holidaymakers.

At all the destinations we offer, our London office gives us a unique advantage as a DMC for the Indian Ocean.



RESERVATIONS & AIRPORT REPS

- Reservation departments in Maldives & UK
- Largest reservations department in the Maldives
- Contactable by phone, email or Skype/ICQ for instant replies
- Offices open from 0800 Maldives time (+5 GMT) to 1900 UK time
- 4 airport representatives trained to handle problems such as rebooking flights, changing resorts, organising medical treatment, handling Visas
- Airport reps available 24 hours a day

LUXURY

- The only dedicated luxury handling department in Maldives
- The only company with Fast Track access through customs
- Dedicated staff for VIP handling
- Access to the VIP lounge



UNIQUE SELLING POINTS

- Over 300 operators booking through Hummingbird giving large buying power
- Hummingbird buying power guarantees best rates available
- All hotels visited on a regular basis
- Access to special offers & preferential rates exclusive to Hummingbird
- Long standing relationships with hotel owners & management
- Close ties with resorts enables our team to get availability during busy periods
- Not affiliated with any hotels or chains, Hummingbird can offer unbiased advice to find the right hotel for your client

ONLINE BOOKING

- Online booking engine with instant confirmations and invoicing
- Downloadable rates for all properties
- Room pictures and facility information for all room types for all hotels featured
- Automatic, instant pricing, including all relevant special offers

ALLOCATION

- Widest bank of allocation, increasing every year
- Allocation at over 100 hotels in Maldives, Sri Lanka & Mauritius
- Allocation available on the website or to be given to clients individually

STATISTICS

- In 2011 average booking turnaround time was 5 hours
- In 2011 reservations confirmed 88% of all bookings within 24 hours
- In 2011 Hum res confirmed 94% of all bookings within 48 hours
- In 2011 Hum booked over 45,000 room nights in Maldives, Sri Lanka, Mauritius & Seychelles



WHY BOOK HUMMINGBIRD

- Established For Over 20 Years
- Offices In London, Maldives & Sri Lanka
- Meet & Greet Service & 24 Hour Help
 - Online Booking Engine
- Volume Business – Big Buying Power
 - Most Competitive Rates
- Extensive Range Of Allocation
- Unrivalled Knowledge Of The Destination



Hummingbird Travel Ltd
First Floor, 42 Borough High Street, London. SE1 1XW.
Tel - +44(0) 207 407 5122. Fax - +44(0)207 900 3950
Kashmeeru Vaadhee, 1st floor. Male' 20253. Republic of Maldives
Tel - +960 333 5896. Fax - +960 331 5015
www.hummingbirdtravel.co.uk info@hummingbirdtravel.co.uk